

驱动未来

Power your future

Regional Sales Director Western Europe, WOLONG EMEA

Full Time, Location in the region

WOLONG
Power your future

WOLONG GROUP Is one of the leading manufacturers of Power Drive System solutions and world's 3rd largest producer of electric motors. More than 18.000 people employed worldwide whereof 3.000 in Europe. The product portfolio covers motors and inverters, generators, power supply batteries and transformers and other related products, in a power range from a few Watt to 135 Megawatts. Region Western Europe is responsible for the sales activities in **the Nordics, Benelux, France, Spain, Portugal, Italy, UK & Ireland.**

Regional Sales Director - Western Europe

Do you enjoy managing a team of professionals delivering to customers products & solutions that boost the productivity and sustainability making the world a better place for us all? We are looking for an experienced and proactive Regional Sales Director for Wolong Motors & Drives to be based in the region. In this position you would be responsible for leading and coaching your team and delivering budget achieving results by driving the strategy in the region. By joining our team, you will have the chance to be involved in the creation of exciting new business opportunities and to work for an industry-leading manufacturer.

Your background and what is important to us

We're looking for an experienced people manager with proven track record in sales management and a results driven way of working. You have a strategic vision to grow the business profitably in line with the EMEA strategy and you lead your team of +20 Sales Engineers in implementing it.

You have successfully completed studies in the field of electrical engineering or relevant field of study and/or versatile experience gained through work experience. Knowledge of motors and drives industry is considered an advantage. You possess a good skill set in negotiation, interaction and cooperation with different cultures. You are fluent in English, while knowledge of any other language in the region is an asset. You're expected to travel within the region.

What is in it for you?

We offer you an interesting role in an international business environment, extraordinary products, great colleagues and opportunities for your professional development in a growing corporate organization. This is your opportunity to join the dynamic Wolong family and to power your future, all working together to build a better future for our customers and the industry. At Wolong, you are empowered, your initiative and teamwork are highly valued and your contribution and success are recognized.

Want to be part of Wolong family?

Submit your application in English to :

WL-Recruitment.EUsales@atb.wolong.com

Please send us your CV and the Motivation letter with indication of your salary expectation and the earliest start date.

About Our Company And Culture

Wolong develops new technologies and innovations in the areas of electric motors and drives. We cover a wide range of applications from home appliance to heavy industry. We have strong focus on sustainability and circularity.

Visit our home page to get to know us better
www.wolong-electric.com